



## CALL FOR SUBMISSIONS

### 18<sup>th</sup> Annual Conference of the International Association for Conflict Management

June 12-June 15, 2005  
Seville, Spain



Submission Deadline: February 14, 2005

The International Association for Conflict Management (IACM) was founded to encourage scholars and practitioners to develop and disseminate theory, research, and experience that is useful for understanding and improving conflict management in family, organizational, societal, and international settings. We invite papers as well as proposals for symposia, workshops, roundtables, and other session forms for the 2005 meeting of IACM to be held in Seville, Spain at the Fundación el Monte.

#### IACM 2005 PROGRAM CHAIR

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#### LOCAL ARRANGEMENTS CO-CHAIRS

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Note: this email address may be subject to changes. Please check the IACM website <http://www.iacm-conflict.org/> for the most up-to-date address.

#### TYPES OF SUBMISSIONS

You are invited to submit a paper, symposium, debate, roundtable discussion, workshop or exhibit. Submissions should present new material, distinct from published works, works that will be published before the conference, or from submissions to any other conference. For questions regarding eligibility please see detailed submission criteria at [www.iacm-conflict.org](http://www.iacm-conflict.org) or contact the program chair. We encourage innovative sessions and symposia that are consistent with one or more of the content areas. We are also interested in sessions (or papers) that highlight dialogues between theory and practice, between different conflict paradigms (game theory, decision-analysis, political science, psychology, etc.), and between different cultures.

**Papers:** Papers should be NO LONGER THAN 30 TOTAL PAGES (including title page, abstract, references, tables, and figures). The abstract must be on a separate page. PLEASE LIST 3 KEY WORD TOPICS for your manuscript. Format papers according to guidelines set forth in the latest edition of the *Publication Manual* of the American Psychological Association. Papers should contain an Introduction Section, Method, Results Section and findings should be properly discussed in a Discussion section. Incomplete papers are not acceptable. Papers that do not fit neatly with others, or that would benefit from more time and face-to-face discussion, will be scheduled in showcase poster sessions.

**Extended Abstracts:** An extended abstract (AT LEAST 1000 WORDS; 5-7 PAGES) that describes formative work may be submitted in lieu of a full paper. It is essential that abstracts provide sufficient information for review. Every effort will be made to schedule abstract-submissions that are favorably reviewed into the conference program, but please note that priority will be given to completed papers.

**Symposia/Debates/Roundtables:** Symposia are focused sessions in which participants present their views on a common issue. Debates ordinarily include a moderator and two teams of one or two speakers each. Roundtable discussions typically involve a moderator/facilitator and a panel of participants representing different traditions or perspectives on an issue. These submissions should describe the focal issue (in NO MORE THAN 3 PAGES), each participant's qualifications and expected contribution (ALSO IN NO MORE THAN 3 PAGES IN TOTAL) of each participant, and proof of commitment from all participants that they will register for and attend the conference.

**Workshops:** Workshops are highly interactive, specialized sessions that focus on sharing new techniques or approaches related to teaching, research, and/or practice. There is limited space on the program for workshops. A workshop proposal should explain its relevance to IACM; articulate the session's goals, give details on the format to be used, indicate constraints on time and the number of participants, and describe the relevant qualifications of those who intend to conduct the workshop.

**Novel Session Formats:** We encourage proposals for innovative or experimental conference sessions that do not fit any of the categories described above. This may include, for example, a proposed conversation hour, wherein one or two people with expertise in an area of interest to IACM give a short presentation, and then solicit questions from the audience. You may wish to contact the Program Chair to discuss a proposed novel session format before creating and sending it in a formal submission.

## SUBMISSION PROCEDURES

The Program Committee and other volunteer reviewers will evaluate submissions. The program chair will notify the submitter of the submission's acceptance or rejection and scheduling information. The submitter is responsible for notifying co-authors or other session participants. **All session participants are expected to attend the conference. All accepted papers must be presented by one of the authors.**

### Submit Electronically, PLEASE!

Electronic submissions are preferable in lieu of mailed copies of the paper if all of the following conditions are met:

- The complete manuscript or proposal is contained in a single word processing file (i.e., all tables, figures, and graphics are included within one word processing document).
- The document begins with the title of the submission, names and affiliations of all contributors/participants, an abstract of not more than 200 words, and 3 KEY WORD TOPICS for your submission. **Please also note on this page whether the paper is a theoretical, empirical or applied paper.**
- The document is formatted as a Microsoft Word file, and transmitted as an attachment to an email message (manuscripts sent as email message text are not acceptable).

Please submit the paper/proposal electronically by attaching it to an email message addressed to [iacm@fmg.uva.nl](mailto:iacm@fmg.uva.nl) by February 14, 2005.

## AWARDS AND PROCEEDINGS

Outstanding contributions to the program will be acknowledged with presentation of awards and plaques in the following four categories: Outstanding Empirical Paper, Outstanding Theoretical Paper, Outstanding Applications Paper, and Outstanding Graduate Student Paper (defined as a paper on which a current graduate student is first author). Please indicate if a student is the first author on your submission.

Abstracts of papers, symposia, roundtables and debates presented at the conference will be included in the Conference Abstracts Proceedings.

## PROGRAM CONTENT AREAS

### Research, Theory, and Practice in:

**Negotiation:** Conflict settlements; topics include concession bargaining; integrative agreements; negotiation teams; relationships; power and influence.

**Decision Processes:** Decision making of negotiators, mediators, and arbitrators; biases and heuristics; negotiator rationality; learning; implementation of decisions.

**Communication:** Verbal and nonverbal behavior in conflict; interaction analysis of communication behavior in negotiation; effects of communication styles; technology as a component of conflict.

**Conflict in the Public Sector:** Role of conflict in public policy processes; conflict relating to ethics and values; law and social conflict; public sector labor-management relations.

**Culture and Conflict:** Cultural dimensions of conflict including within-culture dimensions as well as cross-cultural comparisons.

**Social Justice:** Alternative dispute resolution (ADR) systems; procedural and distributive justice; legal issues and dispute resolution; impact of dispute resolution procedures on society.

**Third Party Intervention:** Techniques, strategies, tactics, and outcomes of mediation; forms of mediation and arbitration; influence of third party behavior on disputants; organizational grievance procedures.

**Environmental and Public Resource Conflict:** Natural resource and environmental conflict; role of third parties in environmental conflicts; economic and political dimensions of resource disputes.

**International and Intergroup Conflict:** Ethnic and regional conflicts; development of group biases; conflict escalation; international and intergroup conflict prevention and resolution; deterrence and third parties.

**Organizational Conflict:** The causes, effects, and measurement of conflict in organizational settings; interpersonal, intra- and inter-group conflict; power, diversity; and conflict; styles of handling conflicts; moderators and effects of conflict; research methodologies for studying organizational conflict.

## CONFERENCE SITE AND FACILITIES

The conference will take place at the Fundación el Monte in Seville. The facilities at the Fundación el Monte include overhead projectors and multimedia projectors. Therefore, it is possible to either use overhead transparencies or a Power Point presentation.

## CONFERENCE ACCOMODATIONS

The Alcora Hotel offers rooms with air conditioning, television, mini-bar, hairdryers, and telephone. IACM guests will also have access to the outdoor swimming pool. Please do not contact the hotel directly at this time. Contact information will be forthcoming. To view the hotel premises go to: [www.hotelalcora.com](http://www.hotelalcora.com)

## CONFERENCE SPECIAL EVENTS

Join us for a number of special events before and during the conference. On Sunday afternoon, we will visit the Mosque/Cathedral in the beautiful city of Cordoba. On Monday evening, we visit the Alcázar Palace, in the city center. A fortified palace, the building of Alcázar began in the year 913. The palace is surrounded by beautiful formal gardens.

## IACM INFORMATION/MEMBERSHIP

For an application for membership contact:

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## IACM WEBSITE

For updates regarding the association and the conference, please see the IACM website:

<http://www.iacm-conflict.org/>

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