

## IACM 2002 CONFERENCE: PROGRAM AT A GLANCE

<b>SATURDAY, JUNE 8, 2002</b>			
<b>9:00am -6:00pm</b>	Optional Outdoor Activities: Biking, Hiking, Horseback riding, Fly fishing (see hotel for details)		
<b>1:00-6:00 pm</b>	IACM Board Meeting		
<b>6:00-8:00 pm</b>	Board Dinner		
<b>SUNDAY, JUNE 9, 2002</b>			
<b>11:00 am – 6:00 pm</b>	Conference Registration		
<b>12:00 – 3:00 pm</b>	Tour Olympic Park and Lunch		
<b>3:30- 5:00pm</b>	Family fun time (at the Grand Summit hotel pool)		
<b>6:00-8:00 pm</b>	Welcome and Dinner		
<b>8:30 pm – 10:00 pm</b>	Showcase Poster Session and Wine Tasting		
<b>MONDAY, JUNE 10, 2002</b>			
<b>7:30am – 8:30am</b>	Continental breakfast		
<b>8:00 am – 11:00 am</b>	Conference Registration		
<b>8:30 am -10:30 am</b>	White Pine Parlor I	White Pine Parlor II	Snowdancer
	PAPER SESSION: PERCEPTUAL GAPS AND GEOGRAPHIC GAPS (Allred et al; Cronin et alt; Moore; Friedman & Currall)	PAPER SESSION: MEDIATION (Friedman et al.; Alexander; Pitts, Moon & Bingham; Gilin & Paese; Warren)	SYMPOSIUM: BRIDGING THE GAP BETWEEN LEGAL AND PSYCHOLOGICAL PESRPECTIVES (Freshman; Brodt; Valley; Polzer; Peppet; Croson)
<b>10:30 am – 11:00 am</b>	Coffee Break		

<b>11:00 am – 12: 00 pm</b>	White Pine Parlor I	White Pine Parlor II	Snowdancer
	SYMPOSIUM: CONFLICT OF INTEREST AND THE FALL OF ENRON (Bazerman; Babcock; Moore; Kleinmuntz)	PAPER SESSION: POWER (Gruenfeld & Berger; Conry & Hale; Burris & Thomas-Hunt)	PAPER SESSION: METHODS OF CONFLICT RESEARCH AND TEACHING (Mitarai; Lempereur; Chaitin; Kressel et al.)
<b>12:00 pm – 1:45 pm</b>	Lunch and Rubin Award Ceremony		
<b>2:00 pm – 3:30 pm</b>	White Pine Parlor I	White Pine Parlor II	Snowdancer
	PAPER SESSION: NEGOTIATOR GOALS AND NEGOTIATOR CONFIDENCE (O'Connor & Arnold; Kass; Galinsky, Mussweiler, & Medvec; van Tuijl)	SYMPOSIUM: COMBINING QUALITATIVE AND QUANTITATIVE APPROACHES TO DATA ANALYSIS (Donohue; Hanke; Brummans; Weingart)	SYMPOSIUM: EFFECTS OF LEGAL TRAINING ON NEGOTIATION AND SETTLEMENT PERSPECTIVES (McAdoo; Hayes, MacFarlane; Scanlon; Wall)
<b>3:30 pm – 3:45 pm</b>	Coffee Break		
<b>3:45 pm – 5:15 pm</b>	White Pine Parlor I	White Pine Parlor II	Snowdancer
	PAPER SESSION: EMOTION (Gibson et al.; Fulmer & Barry; Van Kleef, De Dreu, & Manstead; Schei, Rognes, & Falkgard)	PAPER SESSION: SOCIAL EMBEDDEDNESS IN CONFLICT: RELATIONSHIPS AND COMPARISONS (Bezrukova & Jehn; Nauta, Molleman, & Buunk; Medina et al.; McGrane; Geddes & Konrad)	SYMPOSIUM: AN INTERDISCIPLINARY LOOK AT IDENTITY BASED CONFLICTS (Lazos; Alkon; Bettencourt; Smyth; Sternlight)
<b>6:00 pm – 10:00 pm</b>	Barbeque at the Blue Sage Ranch		

## TUESDAY, JUNE 11, 2001

<b>7:30am – 8:30am</b>	Continental breakfast		
<b>8:00 am – 9:00am</b>	Conference Registration		
<b>8:30 am – 10:30 am</b>	White Pine Parlor I	White Pine Parlor II	Snowdancer
	PAPER SESSION: NEGOTIATION TACTICS AND USE OF AGENTS (Paese, Schreiber & Taylor; Oesch & Whyte; Steinel & De Dreu; Malhotra; Fassina)	PAPER SESSION: CULTURE AND CONFLICT (Lytle & Rivers; Liu, Friedman & Chi; Kopelman; Friedman & Chi; Cook-Huffman)	PAPER SESSION: PEACEKEEPERS AND OTHER THIRD PARTIES (Wall & Druckman; Bezrukova et al; Hoobler)
<b>10:30 am – 11:00 am</b>	Coffee Break		
<b>11:00 am – 12:00 pm</b>	White Pine Parlor I	White Pine Parlor II	Snowdancer
	PAPER SESSION: REWARD SYSTEMS (Beersma et al; Jensen; Van Beest, Wilke, & Dijk)	SYMPOSIUM: CONFLICT MANAGEMENT PRACTICES OF HEALTHCARE PROFESSIONALS (Jameson; Clement; Fiutak; Kressel)	SYMPOSIUM: THE CYPRUS PROBLEM (Churchman; Peine, Broome, & Richmond)
<b>12:00 pm – 1:15 pm</b>	Lunch		
<b>1:30 pm – 3:00 pm</b>	White Pine Parlor I	White Pine Parlor II	Snowdancer
	PAPER SESSION: GENDER IN NEGOTIATIONS (Kray, Reb, Galinsky, & Thompson; Riley & Babcock; Barron; Babcock, Gelfand, Small, & Stayn)	PAPER SESSION: ANALYZING NEGOTIATION PROCESS (Adair & Olekalns; Mannix, Chen, Lee, & Lau; Kern, Brett, & Weingart; Olekalns, Lau, & Smith)	SYMPOSIUM: EFFECTS OF LEGAL TRAINING AND PRACTICE ON ETHICS AND JUSTICE PERSPECTIVES (Welsh; Coben; Nolan-Haley; Conlon)
<b>3:00 pm – 3:15 pm</b>	Coffee Break		

<b>3:15 pm – 4:45pm</b>	White Pine Parlor I	White Pine Parlor II	Snowdancer
	SYMPOSIUM: CHALLENGING CONFLICT RESOLUTION'S TEACHING AND TRAINING MODELS (Honeyman; Hughes; Levin; Lewicki; Schneider; Weitzman)	SYMPOSIUM: CAREERS II-- FROM THE LAB TO THE FIELD (Druckman; Tinsley; Wall; Pruitt; & Hopman)	PAPER SESSION: JUSTICE FREEDOM AND RETALIATION (Voris & Barry; Steinberg; Reb, Goldman, & Kray; Nabatchi & Bingham)
<b>5:00 pm – 6:00 pm</b>	Keynote Address: <i>A 3D Approach to Negotiations</i> , Dr. James Sebenius – Parlor I		
<b>6:00 pm – 6:45 pm</b>	IACM Business Meeting – Parlor I		
<b>7:30 pm – 10:00 pm</b>	Awards Banquet – Parlor II		
<b>WEDNESDAY, JUNE 12, 2001</b>			
<b>7:30 am – 8:30 am</b>		Continental Breakfast	
<b>8:30 am – 10:00 am</b>	White Pine Parlor I	White Pine Parlor II	Snowdancer
	SYMPOSIUM: TECHNOLOGY IN DISPUTE RESOLUTION (Burgess; Barsness; Bhappu; Katsh)	ROUNDTABLE DISCUSSION: PEDAGOGICAL PERSPECTIVES ON TEACHING CONFLICT AND NEGOTIATION (Jameson; Dannels; Hawes; Kaufman; Lewicki)	
<b>10:00 am – 10:30 am</b>	Coffee Break		
<b>10:30 am – 12:00 pm</b>	White Pine Parlor I	White Pine Parlor II	Snowdancer
	SYMPOSIUM: INTRACTABLE CONFLICT KNOWLEDGE BASE PROJECT (H. Burgess; G. Burgess; Kaufman; Mayer; Reuben)	WORKSHOP: MAJOR METAPHOR TYPES AND MODES OF USE IN NEGOTIATION AND MEDIATION (Smith)	WORKSHOP: EMOTIONS IN DISPUTE RESOLUTION: MINE AND THEIRS (Callahan)

