



CALL FOR SUBMISSIONS

Thirteenth Conference of the International Association for Conflict Management

June 18-June 21, 2000
St. Louis, Missouri, USA



Submission Deadline: February 15, 2000

The International Association for Conflict Management (IACM) was founded to encourage scholars and practitioners to develop and disseminate theory, research, and experience that is useful for understanding and improving conflict management in family, organizational, societal, and international settings. We invite papers as well as proposals for symposia, workshops, roundtables, and other session forms for the 2000 meeting of IACM to be held in the St. Louis, Missouri, USA. The John M. Olin School of Business (Washington University) is a sponsor of the 2000 meeting.

IACM 2000 PROGRAM CHAIR

Karen Jehn, University of Pennsylvania
2000 Steinberg Hall-Dietrich Hall
Philadelphia, Pennsylvania 19104 USA
Tel.: 215-898-0525
Email: iacm00@wharton.upenn.edu

LOCAL ARRANGEMENTS CHAIR

Judi McLean Parks, Washington University
Campus Box 1133
One Brookings Dr.
St. Louis, Missouri 63130 USA
Tel.: 314-935-7451
Email: McLeanParks@mail.olin.wustl.edu

TYPES OF SUBMISSIONS

You are invited to submit a paper, symposium, debate, roundtable discussion, workshop or exhibit. Innovative sessions, symposia, and debates are encouraged, as are research and theory targeted towards teaching and practice. Submissions should be consistent with one or more of the general content areas listed at the end of this Call.

Papers: Format papers according to guidelines set forth in the 1994 edition of the *Publication Manual* of the American Psychological Association. The maximum length is 30 pages, including title page, abstract (on a separate page), references, tables and figures. Shorter papers are also acceptable. Papers that

do not fit neatly with others, or that would benefit from more time and face-to-face discussion, will be scheduled in showcase poster sessions. Papers should not have been presented (or accepted for future presentation) at another meeting.

Extended Abstracts: An extended abstract (at least 1000 words; 5-7 pages) that describes formative work may be submitted in lieu of a full paper. It is essential that abstracts provide sufficient information for review. Every effort will be made to schedule abstract-submissions that are favorably reviewed into the conference program, but note that priority will be given to completed papers.

Symposia/Debates/Roundtables: Symposia are focused sessions in which participants present their views on a common issue. Debates ordinarily include a moderator and two teams of one or two speakers each. Roundtable discussions typically involve a moderator/facilitator and a panel of participants representing different traditions or perspectives on an issue. Roundtable discussions that include a mixture of theoreticians and practitioners are encouraged. Persons submitting proposals for symposium, debate or roundtable proposals must describe the focal issue, qualifications and contributions of each participant, and indicate that they have commitments from all participants that they will register for and attend the meeting.

Workshops: These are highly interactive, specialized sessions that focus on sharing new techniques or approaches related to teaching, research, or practice. There is limited space on the program for workshops. A workshop proposal should explain its relevance to IACM's agenda, articulate the session's goals and objectives, give details on the format to be used, indicate constraints on time and the number of participants, and describe the relevant qualifications of those who intend to conduct the workshop.

SPECIAL CALL - Novel Session Format: Proposals for innovative or experimental conference sessions that do not fit any of the categories described above are also very welcome. We especially are interested in sessions (or posters) that highlight the practitioner-research link and various teaching methods and techniques. You may wish to contact the Program Chair to discuss this possibility before creating and sending in a formal submission.

SUBMISSION PROCEDURES

Submissions will be evaluated by the Program Committee and other volunteer reviewers. The submitter will be notified of the acceptance or rejection of the submission and information on scheduling, and is responsible for notifying co-authors or other session participants.

Submit Electronically, PLEASE!

Electronic submissions are preferable in lieu of mailed copies of the paper if all of the following conditions are met:

- The complete manuscript or proposal is contained in a single word processing file (i.e., all tables, figures, and graphics are included within the word processing document).
- The document begins with the title of the submission, names and affiliations of all contributors/participants, and an abstract of not more than 200 words.
- The document is formatted as a Microsoft Word file, and transmitted as an attachment to an email message (manuscripts sent as email message text are not acceptable).

Submit the paper/proposal electronically by attaching it to an email message addressed to iacm00@wharton.upenn.edu.

AWARDS AND PROCEEDINGS

Outstanding contributions to the program will be acknowledged with presentation of awards and plaques in the following four categories: Outstanding Empirical Paper, Outstanding Theoretical Paper, Outstanding Applications Paper, and Outstanding Graduate Student Paper (defined as a paper for which a current graduate student is first author).

Abstracts of papers, symposia, roundtables and debates presented at the conference will be included in the Conference Abstracts Proceedings.

IACM INFORMATION/MEMBERSHIP

For an application for membership contact:

Dr. William P. Bottom, Executive Director
Washington U., Campus Box 1133
One Brookings Drive
St. Louis, MO 63130 USA
Tel. 314.935.6351 / Fax 314.935.6359
Email: IACM@mail.olin.wustl.edu

IACM Officers and Board:

Roy Lewicki, Ohio State U., President
Donald Conlon, Michigan State U., President-Elect
Barbara Gray, Penn State U., Past President

Kwok Leung, Chinese Univ. of Hong Kong
Lourdes Munduate Jaca, Univ. of Sevilla
Raymond Friedman, Vanderbilt U.
Michele Gelfand, U. of Maryland

PROGRAM CONTENT AREAS

Research, Theory, and Practice in:

Communication: Verbal and nonverbal behavior in conflict; interaction analysis of communication behavior in negotiation; effects of communication styles; technology as a component of conflict.

Conflict in the Public Sector: Role of conflict in public policy processes; conflict relating to ethics and values; law and social conflict; public sector labor-management relations.

Culture and Conflict: Cultural dimensions of conflict including within-culture dimensions as well as cross-cultural comparisons.

Decision Processes: Decision making of negotiators, mediators, and arbitrators; biases and heuristics; negotiator rationality; learning; implementation of decisions.

Environmental and Public Resource Conflict: Natural resources and environmental conflict; role of third parties in environmental conflicts; economic and political dimensions of resource disputes.

International and Intergroup Conflict: Ethnic and regional conflicts; development of group biases; escalation processes; international and intergroup conflict prevention and resolution; deterrence and third parties.

Negotiation: Conflict settlements; Topics include concession bargaining; integrative agreements; negotiation teams; relationships; power and influence.

Organizational Conflict: The causes, effects, and measurement of conflict in organizational settings. Interpersonal, intra- and intergroup conflict; power; diversity; and conflict; styles of handling conflicts; moderators and effects of conflict research methodologies for studying organizational conflict.

Social Justice: Alternative dispute resolution (ADR) systems; procedural and distributive justice; legal issues and dispute resolution; impact of dispute resolution procedures on society.

Third Party Intervention: Techniques, strategies, tactics, and outcomes of mediation; forms of mediation and arbitration; influence or third party behavior on disputants; organizational grievance procedures.