



11TH ANNUAL  
**CONFERENCE**  
THE INTERNATIONAL  
ASSOCIATION FOR  
CONFLICT MANAGEMENT

**BUILDING BRIDGES IN CONFLICT MANAGEMENT**

The Inn and Conference Center  
University of Maryland University College  
College Park, Maryland, USA

JUNE 7-10, 1998

**SUPPORTING SPONSORS**

University of Maryland, Department of Psychology  
Maryland Business School  
Georgetown School of Business

George Mason University, Institute for Conflict Analysis and Resolution  
National Institute for Dispute Resolution, Washington D.C.





## IACM CONFERENCE PLANNERS

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Roy J. Lewicki, The Ohio State University

### LOCAL ARRANGEMENTS TEAM:

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Conference Coordinator: France Pruitt, International Education Associates

Deborah Cai, University of Maryland, College Park

Dan Druckman, George Mason University

Dean Pruitt, State University of Buffalo

Catherine Tinsley, Georgetown University

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### IACM OFFICERS:

President: Peter J. Carnevale, University of Illinois

President Elect: Barbara Gray, Pennsylvania State University

Executive Officer: Tom Fiutak, University of Minnesota



## THE IACM 1998 CONFERENCE

This year, the 11th annual conference of IACM will meet at the Inn and Conference Center at the University of Maryland University College from June 7-10. The center has state of the art conference facilities, two restaurants, a fitness center, and has one of Maryland's finest art collections. It is adjacent to the University of Maryland at College Park (UMCP), which is situated on over a thousand acres, and has an exciting calendar of academic, musical, sporting, and theater events. The center is located only 9 miles from Washington D.C., which is accessible by metrorail system, and is also only 30 miles from Baltimore and Annapolis.

The theme of this year's conference is Building Bridges in Conflict Management. There are a number of exciting presentations and events planned for the conference:

- **The Keynote Address** will be given by the **Honorable Chester A. Crocker**, Landegger Distinguished Research Professor of Diplomacy at the School of Foreign Service at Georgetown University and Chairman of the Board of the United States Institute of Peace. Dr. Crocker served as U.S. Assistant Secretary of State for African Affairs from 1981-1989. He developed the strategy and led the diplomacy that produced the treaties signed by Angola, Cuba and South Africa in 1988, which resulted in Namibia's independence in 1990. The Keynote Address will take place on Monday, June 8.
- **The Lifetime Achievement Award** will be given to Professor **Herbert C. Kelman**, Richard Clarke Cabot Professor of Social Ethics, Harvard University. He will receive this award at the annual Awards Banquet, Tuesday evening, June 9, and will give an invited address.
- **The IACM First Annual Pre-Conference Golf Outing**, will take place on Saturday, June 6, at the University of Maryland Golf Course.
- **A Pre-Conference Brunch and Narrated Tour of Washington D.C.** will take place on Sunday, June 7.
- **A Cruise on the Potomac River**, including dinner and dancing, will pass the Capital's majestic monuments and memorials on Monday, June 8.

The International Association for Conflict Management (IACM) was founded in 1984 to provide a forum for scholars and practitioners interested in the study of conflict resolution at all levels of society, including interpersonal, intergroup, organizational, and international conflict. The organization is truly international and interdisciplinary. Members represent more than 28 countries and more than 15 disciplines, such as Business Administration, Communication, Economics, International Relations, Political Science, Psychology, Public Policy, and Sociology. The association encourages interdisciplinary research, teaching, and training in conflict management.



## IACM 1998 SPECIAL EVENTS

### IACM FIRST ANNUAL PRE-CONFERENCE GOLF OUTING

- Saturday, June 6, 1998 from 12:00 to 4:00
- For those interested in playing golf (beginners and experts), join us for a fun filled outing at the University of Maryland 18-hole golf course.
- The price of the event is \$46.00, which includes cart and green fees. There will be an additional fee if you need to rent golf clubs.

### WASHINGTON DC BRUNCH AND TOUR

- Sunday, June 7, 1998 from 10:00 to 4:00
- Join us for an exciting day in the Nation's Capital before the conference activities begin. The day will start with a brunch at one of Washington's finest restaurants, the Old Ebbitt Grill, where our nation's members of Congress dine. Afterwards, we will enjoy a fully narrated tour of the capital, including the U.S. Capitol, the Supreme Court, the Vietnam and FDR memorials, Arlington Cemetery, and a view of the White House.
- The price of the brunch and tour is \$40.00, and includes transportation from the Inn and Conference Center to and from Washington.

### EVENING DINNER CRUISE ON THE POTOMAC

- Monday, June 8, 1998, from 5:00 until 10:30
- Come aboard a dinner cruise where we'll enjoy a delicious 5 course meal while we view the Nation's Capital at night, including the Washington Monument, the Jefferson and Lincoln Memorials, the Kennedy Center, Watergate, Washington Harbor, and Georgetown. In the IACM tradition, there will be an opportunity for plenty of dancing! For those who want to continue the fun after the cruise ends, we will offer an optional trip to Georgetown, with transportation provided back to the Inn and Conference Center in the early hours of the morning.
- The price of the event is \$64.00, which includes the cruise, dinner, and transportation.



## IACM CONFERENCE REGISTRATION

UNIVERSITY OF MARYLAND, JUNE 7 - 10, 1998

Name (last, first, middle), title: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip, Country: \_\_\_\_\_

Telephone (work), fax: \_\_\_\_\_

E-mail address: \_\_\_\_\_

Emergency contact, name, phone: \_\_\_\_\_

Please list any special needs: \_\_\_\_\_

Registration fees include dinner Sunday, continental breakfast Monday, Tuesday, and Wednesday, luncheons on Monday and Tuesday, Tuesday banquet dinner, admission to all programs and conference materials, and parking.

Member (before May 11)	US \$240.00	× # attending _____	= \$ _____
Non-Member (before May 11)	US \$255.00	× # attending _____	= \$ _____
Member (after May 11)	US \$250.00	× # attending _____	= \$ _____
Non-Member (after May 11)	US \$265.00	× # attending _____	= \$ _____
Saturday Golf Outing	US \$46.00	× # attending _____	= \$ _____
Washington D.C. Brunch & Tour	US \$40.00	× # attending _____	= \$ _____
Riverboat Cruise/Dinner Tickets	US \$64.00	× # attending _____	= \$ _____
	<b>TOTAL \$</b>		<b>\$ _____</b>

Visa  Mastercard  Check/Money Order\* Purchase Order # \_\_\_\_\_

\*Payable to the University of Maryland

Credit Card #: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Please return this form by mail or fax with payment **BEFORE MAY 11** for the best rates to:

Conference and Visitor Services-IACM

FAX: 301-314-6693

University of Maryland

PHONE: 301-314-7884

0101 Annapolis Hall

E-MAIL: [umdcconf@accmail.umd.edu](mailto:umdcconf@accmail.umd.edu)

College Park, MD 20742.

Note: There will be a \$25 fee for cancellation.

For more information about the conference, please contact the Local Arrangements Chair, Michele J. Gelfand (phone: 301-405-6972; e-mail: [mgelfand@bss3.umd.edu](mailto:mgelfand@bss3.umd.edu)) or the Conference Coordinator, France Pruitt (phone: 301-493-4982; e-mail: [562-9307@mcimail.com](mailto:562-9307@mcimail.com))

Please note: this is NOT a hotel reservation form. Please make arrangements for your lodging with the attached form, which should be sent directly to the Inn and Conference Center.

## HOTEL RESERVATION FORM

The Inn and Conference Center  
University of Maryland University College  
University Boulevard at Adelphi Road  
College Park, MD 20742-1606  
Phone: 1-800-727-8622 or 301-985-7300  
FAX: 301-985-7445

Reservations must be received by **MAY 15, 1998** to get the special rate.

When making your reservation, please refer to our **CODE: G#4925**

Name: \_\_\_\_\_

Address: \_\_\_\_\_

E-mail: \_\_\_\_\_

Phone: \_\_\_\_\_

Arrival (mm/dd/yy): \_\_\_\_/\_\_\_\_/\_\_\_\_ Departure: \_\_\_\_/\_\_\_\_/\_\_\_\_

Room Type:   Single (one person)           \_\_\_\_\_ (\$86.00 per night)  
                  Double (2 people, 1 bed)       \_\_\_\_\_ (\$99.00 per night)  
                  Double (2 people, 2 beds)     \_\_\_\_\_ (\$99.00 per night)  
                  \_\_\_\_\_ Smoking, or       \_\_\_\_\_ Non-Smoking

All reservations must be guaranteed by one night's deposit or credit card.  
Checks should be made out to: University of Maryland University College

Credit Card #: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_  
 Master Card    Visa    Diners Club    American Express

Check-in time: 3:00 p.m.   Check-out time: 12:00 Noon

PLEASE NOTE: If the rooms at the Inn and Conference Center are sold out, contact the Holiday Inn, College Park (1-800-Holiday) before May 16, and mention you are part of the IACM conference.



## IACM 1998: THE SURROUNDING AREA

Combine business and pleasure this year by touring the surrounding Washington D.C. area either before or after the conference! Below are listed some of the many highlights you may want to visit during your stay with us.

### FEDERAL ATTRACTIONS AND MONUMENTS

- **The White House:** Tours offered Tuesday-Saturday. (202) 456-7041.
- **United States Capitol:** See Congress in action, call (202) 225-6827 in advance.
- **The Supreme Court:** The weightiest legal decisions of the United States are made here behind its imposing columned facade. For free lectures, call (202) 479-3211.
- **Memorials and Monuments:** Jefferson Memorial, Lincoln Memorial, Vietnam Veterans Memorial, Washington Monument, FDR Memorial, Korean War Memorial, Arlington Cemetery, Library of Congress.

### MUSEUMS AND GALLERIES:

- **The Smithsonian Institution:** National Museum of African Art, National Air & Space Museum, National Museum of American History, Freer Gallery of Art (Asian), Joseph Hirshhorn Museum & Sculpture Garden, National Museum of Natural History, Arthur Sackler Gallery, and more (202) 357-2700.
- **Corcoran Gallery of Art:** The largest and oldest private collection of American paintings and sculpture. 17th St. and New York Ave. NW (202) 638-3211. (\$3 for adults)
- **U.S. Holocaust Memorial Museum:** Documents the horrors of the Holocaust through photographs, films, and interactive exhibits. Tickets may be obtained in advance. 100 Raoul Wallenberg Pl. SW (202) 488-0400.
- **National Gallery of Art:** One of the world's premiere collections of European paintings, sculpture, and graphics from the 13th-19th centuries. The East wing showcases modern art. 14th St. and Constitution Ave. NW (202) 737-4215.
- *Unless otherwise stated, all of the above attractions and museums are free to the public.*

### THEATER:

- **Kennedy Center for the Performing Arts:** June's schedule will be available in early May. Please contact the box office for performance information. (202) 467-4600.
- **The National Theater:** Broadway, and off-Broadway. (202) 628-6161.

### INTERESTING DAY - EXCURSIONS IN THE AREA:

- **Old Town Alexandria:** A quaint town of cobblestone streets lined with galleries, antique shops and boutiques. Call the visitor's center for information: (703) 838-4200.
- **Georgetown:** This area surrounding Georgetown University is full of restaurants, bars, and shops.
- **Annapolis:** The capital of the state of Maryland and home of the U.S. Naval Academy, Annapolis boasts some of the region's best seafood. (410) 280-0445.
- **Vineyards in Virginia:** There are forty beautiful estates in the gentle hills of Charlottesville where wine makers have found the climate and soil hospitable to the grand European grapes (703) 777-8161.
- *For more information visit our website at [www.inform.umd.edu/UMS+State/BW/](http://www.inform.umd.edu/UMS+State/BW/)*

## DIRECTIONS TO THE INN AND CONFERENCE CENTER

### FLYING: THE UNIVERSITY IS CLOSE TO TWO MAJOR INTERNATIONAL AIRPORTS.

Ronald Reagan Washington National Airport is located in Arlington, Virginia, and is approximately 15 miles from College Park.

- Shuttle service will cost approximately \$21.00 for the 1st person, \$5.00 each additional (Call Super Shuttle, 1-800-Blue-Van). Taxi service directly from the airport is approximately \$40.00.
- Rent a Car: Alamo (703) 684-0086, Avis (703) 419-5815.
- Metrorail: Take the Yellow Line toward Mt. Vernon Square and get off at Gallery Place, then change to the Red Line (towards Wheaton). Transfer at the Ft. Totten Station to the Green Line, and get off at College Park, where there are taxis available. It is about a 5 minute trip to the center.

Baltimore-Washington International Airport is approximately 25 miles north of the University.

- Shuttle service will cost approximately \$19.00 for the 1st person, and \$8.00 each additional (Call Super Shuttle, 1-800 Blue-Van). Taxi service directly from the airport is approximately \$35.00.
- Rent a Car: Avis (703) 419-5815, Hertz (410) 850-7400.

### DRIVING

Driving from New York and North:

- Take the New Jersey Turnpike to its end and cross the Delaware Memorial Bridge. Get onto I-95 South. As you approach Baltimore, stay on the I-95 through the Ft. McHenry Tunnel. After the tunnel, go about 22 miles south on I-95 and follow signs to Exit 25. Get off at Exit 25B. Go south on U.S. Rt. 1 for two miles to the University's Campus Drive entrance on the right. Follow directions below "Driving From Campus Drive".

Driving from Western Maryland and Pennsylvania:

- Get onto I-70 East. At Frederick, Md., get onto I-270 South towards Washington, D.C. After about 30 miles stay in the two left lanes and follow signs for I-495 East, get off at Exit 25B. Go south on U.S. Rt. 1 for two miles to the University's Campus Drive Entrance on the right. Follow directions given below "Driving From Campus Drive".

Driving from Syracuse (NY) and Eastern Pennsylvania:

- Take I-81 South to Harrisburg (PA) and then get onto I-83 South to Baltimore. As you approach Baltimore, get onto I-695 West, the Baltimore Beltway. Get off at Exit 11, which is I-95 South. Go about 22 miles south on I-95 and follow signs to Exit 25. Get off at Exit 25B. Go south on U.S. Rt. 1 for two miles to the University's Campus Drive on the right. Follow directions given below "Driving From Campus Drive".



Driving from South of Washington, D.C.:

- Take I-95 North until you get to I-495. Take I-495 towards Baltimore. Go about 30 miles and get off at exit 25B. Go south on U.S. Rt. 1 for two miles to the University's Campus Drive entrance on the right. Follow directions given below "Driving From Campus Drive".

Driving from Washington, D.C.:

- Take 16th St. North to the end and bear left onto Georgia Ave. (U.S. 97) North. Go about 1/4 mile to I-495 East, get off at Exit 25B. Go South on U.S. Rt. 1 for two miles to the University's Campus Drive entrance on the right. Follow directions given below "Driving From Campus Drive".

Driving from Campus Drive:

- After turning right onto Campus Drive, go around the "M" traffic circle, staying straight on Campus Drive. Go through 2 stop signs, and at the 3rd stop sign, bear left, continuing on Campus Drive. A block later, after the Art-Sociology building, make a right, continuing on Campus Drive. Pass 1 light, and see the Inn and Conference Center on the right. Parking is adjacent to the center, and is included in registration fees.

\* For detailed directions, visit our website at: [www.inform.umd.edu/Visitor/](http://www.inform.umd.edu/Visitor/) (click on "Directions to Campus")





## IACM TENTATIVE SCHEDULE

### SATURDAY, JUNE 6

12:00 p.m. - 4:00 p.m. IACM 1st Annual Golf Outing  
5:00 p.m. - 9:00 p.m. Board of Directors Meeting, Inn and Conference Center  
5:00 p.m. - 8:00 p.m. Conference Registration, Inn and Conference Center Lobby

### SUNDAY, JUNE 7

10:00 a.m. - 4:00 p.m. IACM Washington D.C. Brunch and Tour  
2:00 p.m. - 8:00 p.m. Conference Registration, Inn and Conference Center Lobby  
5:30 p.m. - 6:00 p.m. Welcome and Introductions  
6:00 p.m. - 8:00 p.m. Outdoor Dinner Buffet  
8:00 p.m. - 10:00 p.m. Conference Session

### MONDAY, JUNE 8

7:30 a.m. - 11:00 a.m. Continental Breakfast Available  
8:00 a.m. - 2:00 p.m. Conference Registration, Inn and Conference Center Lobby  
9:00 a.m. - 12:00 p.m. Concurrent Sessions  
12:00 p.m. - 1:00 p.m. Luncheon  
1:15 p.m. - 2:45 p.m. Concurrent Sessions  
3:00 p.m. - 4:30 p.m. Keynote Address  
5:00 p.m. - 10:30 p.m. Dinner and Dancing Cruise on the Potomac  
\*Optional stop in Georgetown after.

### TUESDAY, JUNE 9

7:30 a.m. - 11:00 a.m. Continental Breakfast Available  
8:00 a.m. - 11:00 a.m. Conference Registration, Inn and Conference Center Lobby  
9:00 a.m. - 12:00 p.m. Concurrent Sessions  
12:00 p.m. - 1:00 p.m. Luncheon  
1:30 p.m. - 5:00 p.m. Concurrent Sessions  
5:00 p.m. - 6:00 p.m. IACM Business Meeting  
6:30 p.m. - 9:30 p.m. Awards Banquet  
9:30 p.m. - ! Cash Bar

### WEDNESDAY, JUNE 10

7:30 a.m. - 11:00 a.m. Continental Breakfast Available  
9:00 a.m. - 12:00 p.m. Concurrent Sessions



## IACM MEMBERSHIP APPLICATION - 1998

Name (last, first, middle), title: \_\_\_\_\_

Organization and Department: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip, Country: \_\_\_\_\_

Telephone (work), fax: \_\_\_\_\_

Telephone (home): \_\_\_\_\_

E-mail address: \_\_\_\_\_

### DUES

Institutional or Professional Member	US \$15	_____
Student Member	\$10	_____
Multi-year Membership Option: through 1999 (x2) through 2000 (x3)		_____
Total		_____

All payments must be made in U.S. dollars. Acceptable forms: checks drawn on U.S. banks, international money orders. International members only, credit cards accepted if necessary.

Credit Card #: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_

[ ] MasterCard [ ] Visa

Please mail this application *with payment* to:

Conflict and Change Center  
Hubert H. Humphrey Institute, Room 252  
University of Minnesota  
301 19th Avenue South  
Minneapolis, MN 55455

Phone: (612) 625-0362  
Fax: (612) 625-3513  
Email: iacm@gold.tc.umn.edu

### JOURNALS

IACM members are eligible for reduced subscription rates from the journals listed below. If you are interested in receiving any of these journals, check the appropriate box below and ordering information will be sent to you.

- International Journal of Conflict Management
- Negotiation Journal
- International Negotiation

- Yes, I wish to receive information on ordering these journals at a discount.  
 No, I do not need that information now.

Michele J. Gelfand, Ph.D.  
Local Arrangements Chair, IACM  
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University of Maryland  
College Park, MD 20742

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