



1992 CALL FOR PAPERS

FIFTH CONFERENCE OF THE INTERNATIONAL ASSOCIATION FOR CONFLICT MANAGEMENT

Conference Location:
Hubert H. Humphrey Conflict and Change Center
University of Minnesota,
Minneapolis, Minnesota 55455 USA.

Key Note Speaker:
William L. Ury

Conference Dates:
June 17 - 20, 1992

Submission Deadline:
Papers should be postmarked
by December 1, 1991

PROGRAM OBJECTIVE:

To encourage scholars and practitioners to develop and disseminate theory, research, and experience that is useful for improving conflict management capabilities in organizational and social settings.

PROGRAM ORGANIZATION:

The meeting will be organized around nine tracks and will feature public debates, competitive paper sessions and poster sessions designed to share ideas and research findings. Graduate student submissions (e.g. papers based upon Doctoral Dissertations and Masters Theses) will be considered within the appropriate track. Innovative sessions are encouraged as are research and theory targeted toward practitioners. Proposals for symposia and workshops will also be considered.

PAPERS AND ABSTRACTS:

You are invited to submit three copies of a paper or 2000-word abstract of the paper to the appropriate track by December 1, 1991. Also include a brief (200-word) summary with your submission. Please submit your paper or abstract to only one track. For the paper or abstract, please include a separate title page with author's names, affiliations, and telephone numbers. Papers should be prepared according to the American Psychological Association style and should not exceed 25 pages. If an abstract is submitted, then the final version of the full manuscript should be received by April 15, 1992. Submission implies that one or more authors will register for and attend the conference in order to present their paper. Papers that do not readily fall into a common theme with other papers will be scheduled as poster presentations. Poster presentations are considered to be equal in status with paper presentations.

SYMPOSIA AND WORKSHOPS:

Persons submitting symposia and workshop proposals must indicate that they have obtained firm commitments from their participants that they will register for and attend the meeting. For symposia or workshops, please include a separate title page with the names, affiliations, and telephone numbers of all participants.

SUBMISSION AND REVIEW PROCEDURES:

Please send three copies of your paper, abstract, or proposal directly to the appropriate track chair. Authors who are not located in either Europe or North America may send their papers to either co-chair for the appropriate track. Papers should not have been presented elsewhere or published elsewhere prior to the conference.

TRACK DESCRIPTIONS:

Organizational Conflict: The causes, effects, and measurement of conflict in organizational settings. Topics include: Intrapersonal, interpersonal, intragroup, intergroup, and interorganizational conflicts; style of handling interpersonal conflict; power and conflict; sources, moderators, and effects of conflict; research methodologies (e.g., simulations, surveys, direct observations) for studying conflict.

Communication and Conflict: Verbal and nonverbal behaviors in communication interaction. Topics include: interaction analysis of communication behavior in negotiation, examination of the effects of communication styles, or relationship of styles to other outcomes or characteristics in conflict; descriptive or experimental studies of communication as a central component of conflict.

Negotiation and Bargaining: Activities whereby parties involved in a conflict seek to settle that conflict. Topics include: adversarialism vs cooperation; concession bargaining; fact-finding; power and influence; coalitions; intraorganizational bargaining, and development of integrative agreements.

Mediation and Arbitration: The study of third parties in all domains of social conflict. Topics include: factors that affect the techniques, strategies, tactics, and outcomes of mediation; comparisons of alternative forms of mediation and arbitration; influence of third party behavior on disputant satisfaction and procedural justice; influence of organizational grievance procedures on organizational outcomes (e.g., performance evaluations, turnover); economic factors and the use of arbitration and mediation.

Social Justice: The design of Alternative Dispute Resolution (ADR) systems, procedural and distributive justice issues, legal issues in dispute resolution, and the impact of various dispute resolution procedures upon society.

Intergroup Conflict: The sociology and social psychology of intergroup relations. Includes ethnic conflicts, development of group biases, and reducing prejudice.

Conflict in the Public Sector: Conflict relative to public policy processes and conflict relative to public and not-for-profit organizations. Topics include: analyses of conflict relating to policy design, ethics values and policy; law and social conflict; social cleavages and public policy; public agency-client relationships public sector labor-management relations; conflict management strategies; and interorganizational conflict.

International Conflict: Theoretical and empirical contributions to our understanding of international conflict. Topics include: dynamics of conflict, including escalation and deescalation processes; approaches to conflict prevention and conflict resolution, including deterrence, negotiation, and third party intervention.

Decision Making: Theoretical and empirical contributions to understanding decision making and the manner in which decision making interfaces with conflict, negotiation, and mediation. Topics include: procedural justice, research methodologies for studying decision making; theoretical examination of the nature and role of decision making in conflict; the decision behavior of negotiators, mediators and arbitrators; and the implementation of decisions.

BEST PAPER AWARDS: The IACM will present an award for the best paper in each track.

PUBLICATIONS

Summaries of papers, symposia, and workshops presented at the conference will be included in the *Proceedings*. Selected papers presented in the conference may be included in the *International Journal of Conflict Management*. If you want your paper to be considered for inclusion in this Journal, please send three copies of your paper to Dr. Afzal Rahim, Editor-IJCM, Department of Management, Western Kentucky University, Bowling Green, KY 42104, USA, Phone: 502-745-5408 Ext 2499 or 782-2601.

TRACKS AND CHAIRS

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