

1990 Call for Papers

THIRD ANNUAL CONFERENCE OF THE INTERNATIONAL ASSOCIATION FOR CONFLICT MANAGEMENT

Co-sponsored by Western Kentucky University

Conference location:

Simon Fraser University, Vancouver, B.C., Canada
June 13-16, 1990

Submission Deadline:

Papers must be received by
November 31, 1989

PROGRAM THEME

Interdisciplinary approach to research and theory in conflict management.

PROGRAM OBJECTIVE

To encourage scholars and practitioners to develop and disseminate theory and research that is useful to organizational and social system leaders for improving their conflict management skills.

PROGRAM ORGANIZATION

The meeting will be organized around eight tracks and will feature competitive paper sessions, symposia, poster sessions, and workshops designed to share ideas and research findings. Innovative sessions are encouraged as are research and theory targeted toward practitioners.

SUBMISSIONS

You are invited to submit a paper or 400-word abstract of the paper (or poster) to the appropriate track. For the paper or abstract include a separate title page with author's names, affiliations, and phone numbers.

The papers should be prepared according to the American Psychological Association style and should not exceed 25 pages. Submission implies that one or more authors will register for and attend the conference.

SYMPOSIA AND WORKSHOPS

You are also invited to submit a proposal for a symposium(s) or workshop(s). Each copy should include: title page (separate) with names, affiliations, and telephone numbers; abstract page (separate); and a detailed description of your proposal. Submission of a proposal implies that the proposal coordinator(s) will register for and attend the meeting to lead the session.

SUBMISSION AND REVIEW PROCEDURES

Please send three copies of the papers, abstracts, and proposals directly to the appropriate track chair and one copy to the Program chair. Papers should not have been presented elsewhere or published elsewhere prior to the conference.

TRACKS AND CHAIRS

Track 1: ORGANIZATIONAL CONFLICT

Dr. Boris Kabanoff, Co-Chair
Australian Graduate School of Management
P.O. Box 1, University of N.S.W.
Kensington 2033 N.S.W.
AUSTRALIA
Phone: (02) 662-0267

Dr. William J. Ross, Jr., Co-Chair
Department of Management University
University of Wisconsin
1725 State Street
LaCrosse, WI 54601-7854
Phone: (608) 785-8450

Track 2: COMMUNICATION AND CONFLICT

Dr. Michael E. Roloff, Chair
Department of Communication Studies
Northwestern University
Evanston, IL 60201
Phone: (312) 491-7532

Track 3: NEGOTIATION AND BARGAINING

Dr. Joan G. Dahl, Chair
Management Department
California State University, Northridge
Northridge, CA 91330
Phone: (818) 885-2457

Track 4: MEDIATION AND ARBITRATION

Dr. Donald E. Conlon, Chair
Department of Business Administration
University of Delaware
Newark, DE 19716
Phone: (302) 451-2081

Track 5: CONFLICT IN THE PUBLIC SECTOR

Dr. William L. Waugh, Jr., Chair
Institute of Public Administration
Georgia State University
Atlanta, GA 30303
Phone: (404) 651-3350

Track 6: INTERNATIONAL CONFLICT

Ambassador John W. McDonald, Chair
President
Iowa Peace Institute
917 10th Avenue
Grinnell, IA 50112
Phone: (515) 236-4880

Track 7: PAPERS BASED ON DOCTORAL DISSERT. & MASTERS' THESES, 1987-1990

Dr. Sanda Kaufman, Chair
Department of Urban Studies
Cleveland State University
Cleveland, OH 44115, Phone: (216) 687-2367

Track 8: DECISION MAKING
Dr Leigh L. Thompson, Chair
Department of Psychology, N1-25
University of Washington
Seattle, Washington 98195
Phone: (206) 543-5655

LOCAL ARRANGEMENTS
Dr. Dean Tjosvold, Chair
Faculty of Business Administration
Simon Fraser University
Burnaby, BC CANADA V5A 1S6
Phone: (604) 689-2720

PROGRAM CHAIR
Dr. James A. Wall
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Middlebush Hall
University of Missouri
Columbia, Missouri 65211
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TRACK DESCRIPTIONS

Organizational Conflict: the causes, effects, and measurement of conflict in organizational settings. Topics include: intrapersonal, interpersonal, intragroup, intergroup, and interorganizational conflicts; style of handling interpersonal conflict; power and conflict; sources, moderators, and effects of conflict; research methodologies (e.g., simulations, surveys, direct observations) for studying conflict.

Communication and Conflict: verbal and nonverbal behaviors in communication interaction. Topics include: interaction analysis of communication behavior in negotiation, examination of the effects of communication styles, or relationship of styles to other outcomes or characteristics in conflict; descriptive, experimental, or quasi-experimental studies of communication as a central component of conflict.

Negotiation and Bargaining: activities whereby parties involved in a conflict seek to settle that conflict. Topics include: adversarialism vs. cooperation; concession bargaining; fact-finding, power and influence; coalitions; intraorganizational bargaining; concession behavior; and breakdown in negotiations.

Mediation and Arbitration: the study of third parties in all domains of social conflict. Topics include: factors that affect the techniques, strategies, tactics, and outcomes of mediation; comparisons of alternative forms of mediation and arbitration; influence of third party behavior on disputant satisfaction and procedural justice; influence of organizational grievance procedures on organizational outcomes (e.g., performance evaluations, turnover); economic factors and the use of arbitration and mediation.

Conflict in the Public Sector: conflict relative to public policy processes and conflict relative to public and not-for-profit organizations. Topics include: analyses of conflict relating to policy design, ethics values and policy; law and social conflict; social cleavages and public policy; public agency-client relationships; public sector labor-management relations; conflict management strategies; and interorganizational conflict.

International Conflict: theoretical and empirical contributions to our understanding of international conflict. Topics include: dynamics of conflict (e.g., escalation and deescalation processes); approaches to conflict prevention and conflict resolution, including deterrence, negotiation, and third party intervention.

Papers Based on Doctoral Dissertations and Masters' Theses, 1987-90: theoretical or empirical works from dissertations and theses on conflict optics.

Decision Making: theoretical and empirical contributions to understanding decision making and the manner in which decision making interfaces with conflict, negotiation, and mediation. Topics include: procedural justice, research methodologies for studying decision making; theoretical examination of the nature and role of decision making in conflict; the decision behavior of negotiators, mediators and arbitrators; and the implementation of decisions.

BEST PAPER AWARDS

The IACM will present an award for the best paper for each track.

PUBLICATIONS

Summaries of papers, symposia, and workshops presented at the conference will be included in the *Proceedings*. Selected papers presented in the conference will be included in the *International Journal of Conflict Management*. If you want your paper to be considered for inclusion in this Journal, please send three copies of your paper to Dr. Afzal Rahim, Editor-IJCM, Department of Management, Western Kentucky University, Bowling Green, KY 42104, USA, Phone: 502-745-5408 Ext 2499 or 782-2601, Fax: 502-745-5943.

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