



INTERNATIONAL ASSOCIATION
IACM
FOR CONFLICT MANAGEMENT

CALL FOR SUBMISSIONS

23rd Annual Conference of the International Association for Conflict Management

June 24 - 27, 2010
Boston, Massachusetts

Submission Deadline: February 8, 2010, 5:00 p.m. EST

The International Association for Conflict Management (IACM) was founded to encourage scholars and practitioners to develop and disseminate theory, research, and experience that are useful for understanding and improving conflict management in organizational, societal, family, and international settings. We invite papers as well as proposals for symposia and workshops for the 2010 meeting of IACM to be held in Boston, Massachusetts.

Program Chair

Jana L. Raver, Queen's University, Queen's School of Business, jraver@business.queensu.ca

Faculty Chair, Local Arrangements Committee

Hannah Riley Bowles, Harvard University, John F. Kennedy School of Government, hannah_bowles@harvard.edu

TYPES OF SUBMISSIONS

You are invited to submit a paper, symposium or workshop. Submissions should present new material, distinct from published works (including those that will appear in-print before the conference) and presentations at other conferences. Submissions should be consistent with one or more of the general content areas listed below. We encourage innovative submissions that highlight dialogues between theory and practice, different cultures, different content areas, and different disciplines (e.g., psychology, economics, political science, computer science, neuroscience).

Individual Presentations: Presentations can be submitted as either full length papers or extended abstracts.

Papers: Papers are limited to 30 TOTAL PAGES (including title page, abstract, references, tables, and figures) and should be formatted according to guidelines set forth in the latest edition of the *Publication Manual* of the American Psychological Association. Papers should contain Introduction, Method, Results and Discussion sections. Incomplete papers cannot be accepted. Papers that do not fit logically with others or would benefit from more time or a face-to-face discussion will be scheduled in showcase poster sessions.

Extended Abstracts: Extended abstracts must include at least 1000 WORDS and contain sufficient information for review. Every effort will be made to include favorably-reviewed abstracts into the conference program, but *priority will be given to full papers*. Extended abstracts will not be considered for awards.

Multi-Presenter Submissions:

Symposia/Debates/Roundtables: Symposia are focused sessions in which participants present their views on a common issue. Debates typically include a moderator and two teams of one or two speakers each. Roundtable discussions typically involve a moderator/facilitator and a panel consisting of participants from a variety of different traditions or perspectives on an issue. Symposia, Debates, and Roundtable submissions should describe the focal issue (3 PAGE LIMIT), the qualifications and expected contributions of each participant, and include a statement from each participant declaring their intention to register for and attend the conference.

Workshops: Workshops are highly interactive, specialized sessions that focus on sharing new techniques or approaches related to teaching, research, and/or practice. There is limited space on the program for workshops. A workshop proposal should explain its relevance to IACM, articulate the session's goals, give details on the format to be used, indicate constraints on time and the number of participants, and describe the relevant qualifications of those who intend to conduct the workshop. We welcome creative formats for either short workshops (1.5 to 3 hours) during the conference or longer workshops (half or full-day) after the conference.

Novel Session Formats: We greatly encourage proposals for innovative or experimental conference sessions that do not fit any of the categories described above.

PROGRAM CONTENT AREAS

Negotiation: Conflict settlements; concession bargaining; integrative agreements; negotiation teams; relationships; negotiator emotions; power and influence.

Decision Processes: Decision making of negotiators, mediators, and arbitrators; biases and heuristics; negotiator rationality; learning; implementation of decisions.

Communication: Verbal and nonverbal behavior in conflict; interaction analysis of communication behavior in negotiation; effects of communication styles; technology as a component of conflict.

Conflict in the Public Sector: Role of conflict in public policy processes; conflict relating to ethics and values; law and social conflict; public sector labor-management relations.

Culture and Conflict: Cultural dimensions of conflict, including within-culture dimensions as well as cross-cultural comparisons.

Social Justice: Alternative dispute resolution (ADR) systems; procedural and distributive justice; legal issues and dispute resolution; impact of dispute resolution procedures on society.

Third Party Intervention: Techniques, strategies, tactics, and outcomes of mediation; forms of mediation and arbitration; influence of third party behavior on disputants; organizational grievance procedures.

Environmental and Public Resource Conflict: Natural resource and environmental conflict; role of third parties in environmental conflicts; economic and political dimensions of resource disputes.

International and Inter-group Conflict: Ethnic and regional conflicts; development of group biases; conflict escalation; international and inter-group conflict prevention and resolution; deterrence and third parties.

Organizational Conflict: The causes, effects, and measurement of conflict in organizational settings; interpersonal, intra- and inter-group conflict; power; diversity; styles of handling conflicts; moderators and effects of conflict; research methodologies for studying organizational conflict.

Terrorism: Individual, social, and cultural predictors of terrorism and the response to terrorism, broadly defined.

SUBMISSION PROCEDURES

All submitters will be asked to verify and indicate in the online submission: (1) the person(s) responsible for presenting the submission; (2) a promise that each presenter will register and attend the conference should their submission be accepted; (3) their willingness to present at the time and date scheduled by the Program Chair; (4) their willingness to present in the format (paper presentation or poster session) specified by the Program Chair; (5) three keywords that will be used to help assign reviewers; and (6) whether the first author is a graduate student.

All submitters will be asked to review papers for the conference program. At the time of submission, submitters who will not be available to review papers will have an opportunity to nominate a co-author.

After notification from the Program Chair, the submitter is responsible for notifying co-authors and other session participants about the acceptance/rejection decision and information concerning session location, timing and format.

Submit papers: Submissions will not be accepted after February 8, 2010 at 5:00 p.m. Eastern Standard (New York/Boston) time. The online submission portal will open in mid-January. Papers should be submitted through the IACM website: www.iacm-conflict.org

STUDENT SCHOLARSHIPS

There will be a limited number of modest scholarships available to assist with travel or registration costs for students. These scholarships are supported by the Dispute Resolution Research Center at the Kellogg School of Management, Northwestern University. The following criteria will be used in allocating scholarships:

- (a) graduate student first author on an accepted paper (not poster)
- (b) preference will be given to first-time attendees and/or graduate students who have not previously received a scholarship
- (c) preference will be given to highly rated papers

To apply, please send an email application to Jana Raver at jraver@business.queensu.ca. Your application should include your name, institution, supervisor's name, year you commenced your doctoral program, title of paper submitted to IACM, and statement indicating whether you have previously received a travel scholarship from IACM. The closing date is February 8th, 2010. All recipients will be honored with a certificate at the awards ceremony.

AWARDS AND PROCEEDINGS

Outstanding contributions to the program will be acknowledged with presentation of awards and plaques in the following categories: Outstanding Empirical Paper, Outstanding Theoretical Paper, Outstanding Applications Paper, and Outstanding Graduate Student Paper (defined as a paper on which a current graduate student is first author).

Abstracts of papers, symposia, roundtables and debates presented at the conference will be included in the Conference Abstracts Proceedings.

CONFERENCE SITE AND ACCOMMODATIONS

The conference will take place at the Boston Marriott Cambridge in Kendall Square, Cambridge, MA. The Program on Negotiation (PON) at Harvard Law School and the Center for Public Leadership (CPL) at the Harvard Kennedy School are co-hosting the conference and helping to coordinate local arrangements. The conference facilities will include PowerPoint projection capability. For additional details on the conference hotel, see: <http://www.marriottcambridge.com>

INFORMATION / MEMBERSHIP

For membership information and updates regarding the association and the conference, please see the IACM website: <http://www.iacm-conflict.org>

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