

**CALL FOR SUBMISSIONS**  
INTERNATIONAL ASSOCIATION  
**IACM**  
FOR CONFLICT MANAGEMENT

**21<sup>st</sup> Annual Conference of the  
International Association for Conflict Management  
Thursday July 3 – Sunday July 6, 2008  
Chicago, Illinois, USA**

*Submission Deadline: February 10, 2008*

The International Association for Conflict Management (IACM) was founded to encourage scholars and practitioners to develop and disseminate theory, research, and experience that is useful for understanding and improving conflict management in organizational, societal, family, and international settings. We invite papers as well as proposals for symposia for the 2008 meeting of IACM to be held in Chicago Illinois, USA.

#### **IACM 2008 PROGRAM CHAIR**

**Anne Lytle**, The Australian Graduate School of Management, The University of New South Wales. [alytle@agsm.edu.au](mailto:alytle@agsm.edu.au)

#### **LOCAL ARRANGEMENTS CHAIR**

**Jeanne Brett**, The Kellogg Graduate School of Management, Northwestern University. [jmbrett@kellogg.northwestern.edu](mailto:jmbrett@kellogg.northwestern.edu)

#### **TYPES OF SUBMISSIONS**

You are invited to submit a paper, symposium or workshop. Submissions should present new material, distinct from published works, works that will be published before the conference, or from submissions to any other conference. For questions regarding eligibility please see detailed submission criteria at [www.iacm-conflict.org](http://www.iacm-conflict.org) or contact the program chair. We encourage innovative sessions or papers involving dialogues between: theory and practice and different content areas, conflict paradigms (game theory, decision-analysis, political science, psychology, communication, etc.), or cultures.

**Individual Presentations:** Presentations can be submitted as either full length papers or extended abstracts.

**Papers:** Papers are limited to 30 TOTAL PAGES (including title page, abstract, references, tables, and figures) and should be formatted according to guidelines set forth in the latest edition of the *Publication Manual* of the American Psychological Association. Papers should contain Introduction, Method, Results and Discussion sections. Incomplete papers are not acceptable. Papers that do not fit logically with others or would

benefit from more time or a face-to-face discussion will be scheduled in showcase poster sessions.

**Extended Abstracts:** Extended abstracts must include at least 1000 WORDS. It is essential that abstracts provide sufficient information for review. Extended abstracts will not be considered for conference awards.

#### **Symposia/Debates/Roundtables:**

**Symposia:** Symposia are focused sessions in which participants present their views on a common issue.

**Debates:** Debates typically include a moderator and two teams of one or two speakers each.

**Roundtable:** Roundtable discussions typically involve a moderator/facilitator and a panel consisting of participants from a variety of different traditions or perspectives on an issue.

Symposia, Debates, and Roundtable submissions should describe the focal issue (3 PAGE LIMIT), the qualifications and expected contributions of each participant, and include a statement from each participant declaring their intention to register for and attend the conference.

**Workshops:** Workshops are highly interactive, specialized sessions that focus on sharing new techniques or approaches related to teaching, research, and/or practice. There is limited space on the program for workshops. A workshop proposal should explain its relevance to IACM; articulate the session's goals, give details on the format to be used, indicate constraints on time and the number of participants, and describe the relevant qualifications of those who intend to conduct the workshop.

**Novel Session Formats:** We encourage proposals for innovative or experimental sessions that do not fit any of the above categories.

## SUBMISSION PROCEDURES

All submissions MUST INCLUDE a signed statement from each participant specifying: 1) the person(s) responsible for presenting the submission; 2) a promise that each presenter will register and attend the conference should their submission be accepted; 3) their willingness to present at the time and date scheduled by the Program Chair; and 4) their willingness to present in the format (paper presentation or poster session) specified by the Program Chair. After notification from the Program Chair, the submitter is responsible for notifying co-authors and other session participants about the acceptance or rejection decision and information concerning session location, timing and format.

**Submit papers:** Submissions will not be accepted after February 10, 2008. Papers should be submitted through the IACM website where detailed instructions are included: [www.iacm-conflict.org](http://www.iacm-conflict.org)

## AWARDS AND PROCEEDINGS

Outstanding contributions to the program will be acknowledged with presentation of awards and plaques in the following categories: Outstanding Empirical Paper, Outstanding Theoretical Paper, Outstanding Applications Paper, and Outstanding Graduate Student Paper (defined as a paper on which a current graduate student is first author).

Abstracts of papers, symposia, roundtables and debates presented at the conference will be included in the Conference Abstracts Proceedings.

## PROGRAM CONTENT AREAS

### **Research, Theory, and Practice in:**

**Negotiation:** Conflict settlements; concession bargaining; integrative agreements; negotiation teams; relationships; negotiator emotions; power and influence.

**Decision Processes:** Decision making of negotiators, mediators, and arbitrators; biases and heuristics; negotiator rationality; learning; implementation of decisions.

**Communication:** Verbal and nonverbal behavior in conflict; interaction analysis of communication behavior in negotiation; effects of communication styles; technology as a component of conflict.

**Conflict in the Public Sector:** Role of conflict in public policy processes; conflict relating to ethics and values; law and social conflict; public sector labor-management relations.

**Culture and Conflict:** Cultural dimensions of conflict, including within-culture dimensions as well as cross-cultural comparisons.

**Social Justice:** Alternative dispute resolution (ADR) systems; procedural and distributive justice; legal issues and dispute resolution; impact of dispute resolution procedures on society.

**Third Party Intervention:** Techniques, strategies, tactics, and outcomes of mediation; forms of mediation and arbitration; influence of third party behavior on disputants; organizational grievance procedures.

**Environmental & Public Resource Conflict:** Natural resource & environmental conflict; role of third parties in environmental conflicts; economic & political dimensions of resource disputes.

**International and Inter-group Conflict:** Ethnic and regional conflicts; development of group biases; conflict escalation; international and inter-group conflict prevention and resolution; deterrence and third parties.

**Organizational Conflict:** The causes, effects, and measurement of conflict in organizational settings; interpersonal, intra- and inter-group conflict; power; diversity; styles of handling conflicts; moderators and effects of conflict; research methodologies for studying organizational conflict.

## CONFERENCE HOTEL

Renaissance Hotel, Chicago, Illinois, USA  
<http://www.marriott.com/hotels/travel/chisr-renaissance-chicago-hotel>

## IACM INFORMATION/MEMBERSHIP

For membership information and updates regarding the association and the conference, please see the IACM website: <http://www.iacm-conflict.org/>

## IACM OFFICERS AND BOARD

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